Are we helping guests move into housing?
Yes, we are just above our stretch target and so happy to help 111 guests move into housing! That is more than this time last year too! With 3 months left in our fiscal year, we have already reached our annual mid-point target of helping 106 guests move into housing this year! But we won’t stop, we always strive to help as many guests as possible.

While we have all had to adapt due to the pandemic, we continue to hold guests at the center of everything we do. We continue to open every Monday through Friday*, serving a hot meal and helping guests connect to services they need. Whether they come to Miriam’s Kitchen (now working from tents outside), are seen in the community by our Outreach team, or in their apartment as part of our Permanent Supportive Housing team we continue to help guests achieve their goals.

Are guests who formerly experienced homelessness remaining in housing?
Yes, and we are at our stretch target! Our strong eviction prevention work enables us to keep a high retention rate. For the about 200 residents that were housed in our program for over 1 year, only 4 left prior to a year for a negative reason. Impressively!

*For the safety of our guests and staff, we did close on Inauguration day, January 20, 2021
Performance Report FY21: June

Are we delivering high-quality, guest-centered services?

Yes, all measures are at least at our mid-point targets, and most are at or above our stretch targets! We have already reached our annual mid-point target for guests we help obtain SSI/SSDI through SOAR (9) and guests we help connect to physical health services (254)!

The PSH team and residents are hard at work completely SPDAT assessments. One of the ways we use that data is to track connections to mental and physical health services. Similar to last year, we will not have data for the full caseload so are using what data we have and calculating that for the full caseload.

**Average MK Plate score**
(a tool developed by MK to measure the nutritional value of each meal. Scale is 1-4 measuring if a meal contains protein, fruit, vegetables, and whole grains)

- YTD Actual: 3.8
- Threshold Target: 3.5
- This Time Last Year: 3.8
- Mid-Point Target: 4.0
- Stretch Target: 4.3

Data and targets are year-to-date

**MK guests we helped obtain SSI/SSDI through SOAR**

- YTD Actual: 12
- Threshold Target: 7
- This Time Last Year: 11
- Mid-Point Target: 13
- Stretch Target: 14

Data and targets are year-to-date

**MK guests we helped connect to mental health services**

- YTD Actual: 256
- Threshold Target: 183
- This Time Last Year: 291
- Mid-Point Target: 242
- Stretch Target: 254

Data and targets are year-to-date

**MK guests we helped connect to physical health services**

- YTD Actual: 315
- Threshold Target: 189
- This Time Last Year: 221
- Mid-Point Target: 265
- Stretch Target: 254

Data and targets are year-to-date

**Our #1 value, Guests are at the center of everything we do, is measured by asking guests two questions:**

Percent of guests who feel that all Miriam’s Kitchen staff treat them according to what they need, regardless of their race, gender, background, identity, or lived experience

- YTD Actual: 93
- Threshold Target: 90
- This Time Last Year: 90
- Mid-Point Target: 90
- Stretch Target: 90

Percent of guests who feel their needs and goals are met to the best of Miriam’s Kitchen’s abilities

- YTD Actual: 89
- Threshold Target: 80
- This Time Last Year: 90
- Mid-Point Target: 90
- Stretch Target: 90

Source: MK PIT count, PSH SPDAT assessments, and Outreach caseload survey
Are we building and exerting our leadership to accelerate ending chronic homelessness in DC?

This is an unprecedented year in many ways, including the highest investment the Mayor put in her budget to end individual and family homelessness. The Mayor included the number of units as a range and the numbers below are the conservative number. Due to this being Federal funding, the exact numbers are still being analyzed. Beyond the investment into PSH vouchers, Outreach will be fully funded for 3 years as well as new investments into creating more low-income housing. The Council will be conducting two rounds of voting before finalizing the FY22 budget and we hope they will build on the Mayor’s budget and fund more than 22% of the need for individuals.

Amount invested in ending chronic homelessness by the DC government

Overview of the city’s FY22 budget

<table>
<thead>
<tr>
<th>Category</th>
<th>Minimum units needed</th>
<th>Mayor’s proposal</th>
<th>Our ask</th>
<th>Council’s first budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>PSH</td>
<td>2761</td>
<td>2761</td>
<td>598</td>
<td>432</td>
</tr>
<tr>
<td>Family PSH</td>
<td>432</td>
<td>280</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

There was an increase in the number of individuals experiencing chronic homelessness in DC during the Point-in-Time Count earlier in 2021. There are several reasons for this, but primarily it means the homelessness system is not allowing individuals to move out of homelessness quickly enough.

Number of individuals experiencing chronic homelessness in DC (lower is better)

<table>
<thead>
<tr>
<th>Source: 2021 DC PIT count</th>
<th>1374</th>
<th>1337</th>
<th>1270</th>
</tr>
</thead>
<tbody>
<tr>
<td>YTD Actual</td>
<td>1618</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Threshold Target</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mid-Point Target</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Stretch Target</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Starting last fiscal year and continuing into this fiscal year, we are actively growing our Communications department to expand the reach of our work and deepen the awareness and need to end chronic homelessness. This is our first year reporting growth based on October’s baseline audience of almost 34,000. We continue to exceed our expectations!
Performance Report
FY21: June

Are we meeting our objectives?
Yes, we are above our mid-point target! For the 14 measures that we have data for, 12 are at or above mid-point targets. Given the pandemic, it is impressive to be this much above our mid-point target here.

Are we building and maintaining an equitable and inclusionary culture?
We should have data for this fiscal year in the Fall

Are we recruiting and retaining high-performing, values-centered staff?
Yes, we are just under our mid-point target. We are busy recruiting for the many positions we currently have open and building a strong culture so that staff stay at Miriam’s Kitchen.
Are we financially sustainable?

Yes, we are above our stretch target! This is incredible given we increased our organizational budget and thus our revenue targets recently. Our gala, Mission Critical Possible was a success in many ways! We are now focusing again on engaging the many new donors from the last year. Like our programs, we don’t stop fundraising once we reach our targets. Having high revenue means that our programs can do even more!

The reporting of our months of expenses in reserves is at least a month delayed. Continuing from last fiscal year, we have strong reserves to help us through our pandemic response. During our response we hope to have 6 months of expenses in reserve rather than 3 months that are stated in our bylaws.

---

**Amount of non-contract revenue raised (in millions)**

- **YTD Actual**: 4.59
- **This Time Last Year**: 4.98
- **Threshold Target**: 3.72
- **Mid-Point Target**: 3.59
- **Stretch Target**: 3.42

6% from last month

---

**Months of expenses in reserve**

- **Source: May expense report**
- **Last Month**: 3.29
- **This Month**: 3.5
- **3 Months in Reserve**: 7.6
- **6 Months in Reserve**: 8.3

5% from last month